



Kaushal Bhavsar – BE/B.Tech, MBA, MRICS, Registered Valuer, MIE, C.Eng., AIV

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Current Position: Associate Director – Valuation & Advisory

General Management Programme For Business Excellence from IIM

Master in Business Administration from ICFAI

Diploma in Financial Management from AMA

Bachelor of Engineering from DDU

IBBI Registered Valuer, Registration No. IBBI/RV/05/2022/14646

MRICS – Chartered Valuation Surveyor – Professional Member Royal Institution of Chartered Surveyors, Membership No. 6755397

MIE – Chartered Engineer, The Institution of Engineers (India), Lifetime Membership No. M-1613612

Associate Member, Institution of Valuers, Lifetime Membership No. A-28034

Social Auditor

Valuation of Tangible Assets (Including without being limited to Land, Buildings, Plant & Machinery, Equipment, Infrastructure etc.), Lender's Independent Engineer Services, Chartered Engineer Services, Techno Economic Viability Study, Feasibility Study, Technical Due Diligence, Market Research, Business Development

Qualifications & Professional Memberships

Areas of Expertise

Kaushal is having a professional experience of around 15 years with specialization in Valuation of Immovable Properties and Plant and Machinery, Techno-Economic Viability Studies, Feasibility Studies, Technical Due Diligence, Lender's Independent Engineer Services, etc. for various assets / industries including without being limited to Real Estate (Residential, Commercial, Retail etc.), Infrastructure, Hospitality, Steel, Mines, Metals, Textiles, Cements, Chemicals, Agriculture, Energy etc. etc. Has worked on various assignments for Indian and Multinational clients. As a Strategy and Management Consultant, he supports both public and private clients in making investment decisions in large and complex industry and infrastructure projects.

Core Competencies

Tangible Asset Valuation and Due Diligence

Valuation of Tangible Assets (i.e. Real Estate (RE), Infrastructure, Plant, Machinery & Equipment (PME) etc.), Well versed with all the 3 approaches of Valuation i.e. Market Approach, Cost Approach and Income Approach, Carried out Valuation assignments for various purposes like Security, Financing, Litigation Support, Financial Reporting, Purchase Price Allocation, Impairment Review, Investment, Mergers & Acquisition, Liquidation, Auction, Monetization etc. Also, well versed with Due Diligence of various assets / industries from Lenders' perspective.

Budgeting and MIS

Budget Planning/Preparation for the Region (for Valuation) and Country (Industrial Advisory Services), Regional P&L Management, Overhead Management, Expense and Cost Management, Working Capital Management, Team Management, Training/ Development for Team Members

Strategic Planning

Strategic Planning for Advisory Business, Competitor Analysis, Marketing Strategies, Project Planning, Cost Optimization and Risk Management

Business Development

Opportunity Identification for existing services and new related services, Client Networking, Conceptualizing Proposal Strategies, Customer Relations, Empanelment with Public Sector and Private Sector Banks, NBFCs, ARCs, Key Accounts handling (Corporate, Banks, ARCs, Big4 etc.)

Professional Experience

Knight Frank (India) Private Limited (Currently working as a Consultant on Retainership basis)

2020 – Till date

Associate Director – Leading the Valuation Practice in Gujarat, Rajasthan and Madhya Pradesh, Leading Corporate Valuations PAN India, Leading major Business for Advisory Division (Strategic Consulting – TEV Study, Feasibility Study, Technical Due Diligence etc.) for Public and Private Sector Clients / Banks / NBFCs / Investors on PAN India Basis, Key Account Manager for Public Sector Banks and Corporate Clients.

Mott MacDonald Private Limited

2016 – 2020

Project Manager - Leading major Assignments of Fixed Asset Valuation in Corporate Advisory and Alternate Funds for Public and Private Sector Clients / Banks / NBFCs / Investors as a Project Manager

RBSA Valuation Advisors LLP

2010 – 2016

Manager – Valuation – Actively contributed to major Valuation assignments for Public and Private Sector Clients / Banks for various purposes including without being limited to Secured lending / Security, Financial reporting, Purchase price allocation, Mergers & acquisition, Auctions, Arbitration etc.

Doshion Veolia Water Solution

2008 - 2010

Engineer – Actively contributed to Vendor Development, Cost Management and Production activities as team member

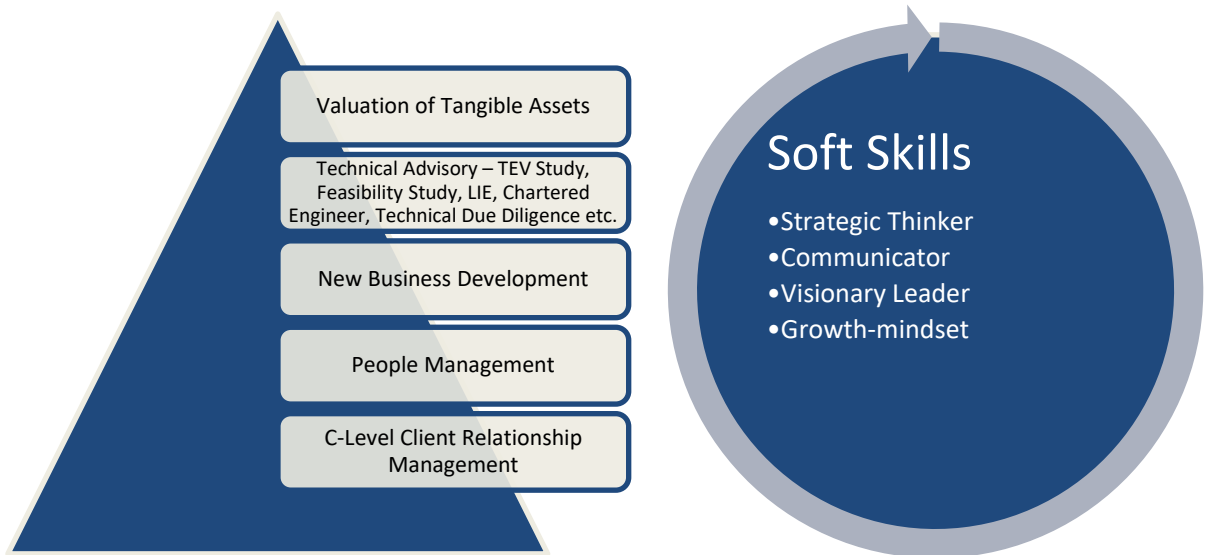
Some of his key projects include:

- Valuation of 1,480 km long Natural Gas transmission Pipeline from Kakinada (Andhra Pradesh) to Bharuch (Gujarat) Pipeline along with Booster Pump Stations of PIL for the purpose of Financial Reporting.
- Valuation of Plant & Machinery including Infrastructure Construction Equipment of Coastal Projects Limited (Company under Liquidation) for the purpose of bid decision making by prospective Resolution Applicant.
- Valuation of Plant & Machinery of Petrochemical plants of JBF RAK LLC located at Belgium, Bahrain and UAE for secured lending purpose by State Bank of India Bahrain
- Valuation of Hydraulic work over rig – 600 HP (Manufactured in 2007) (including accessories like super single rig, genset, hydraulic hose packages, mud tanks, pressure control equipment, pumps, rotary tables, etc.) located at RAK, UAE for internal management decision making for monetization.
- Valuation of Specified Fixed Assets (Land, Buildings including Civil Infrastructure, Plant & Machinery) of paper mill having capacity of 350 TPD (Tons per Day) of Kuantum Papers Limited for financing purpose.
- Valuation of Specified Fixed Assets (Land, Buildings including Civil Infrastructure, Plant & Machinery) of Mother Dairy Fruit & Vegetable Private Limited (39 major locations across India) for the purpose of Financial Reporting.
- Viability Study for Edible Oil Manufacturing Company (Company is one of the largest integrated oilseed solvent extraction and edible oil refining companies in terms of oilseed crushing and oil refining capacity) for the purpose of Restructuring as well as Term Loan Financing

Some of his key projects include:

- Chartered Engineer Certification for conversion of existing Alcohol Beverage Facility to Non-Alcoholic Beverage Facility and Assessment of its Capacity (Client: United Breweries Limited, Plant location: Bihar, Patna).
- Techno-Economic Viability Study of Proposed Data Centre D2 (installed capacity (IT capacity) of 28.8 MW) of NIDP Data Centre Private Limited at Knowledge Park V, Greater Noida, Uttar Pradesh.
- Techno-Economic Viability Study of Proposed Greenfield Data Centre (installed capacity (IT capacity) of 33.6 MW) of PDC Data Centre Private Limited at Powai, Mumbai, Maharashtra.
- Valuation of NM1 (Operational 30.4 MW IT Capacity) and NM2 (Under Construction 36 MW IT Capacity) Data Centre of NMDC Data Centre Private Limited located at Panvel, Navi Mumbai, Maharashtra.
- Feasibility Study for LNG Terminal at Jafrabad Gujarat (Project consists of feasibility study for 5 MMTPA floating storage and regasification unit (FSRU) with the requisite gas evacuation facilities and marine infrastructure at Jafrabad) for Project Finance.
- Valuation of Specified Tangible Fixed Assets (Land, Buildings including Civil Infrastructure, Plant & Machinery) of Electrotherm (India) Ltd. (Steel Division and Pipe Division) for Bank Loan or Security purpose.
- Lender's Independent Engineer Services on behalf of Yes Bank Limited for Copper Tube Manufacturing Unit located at Sanand Gujarat.
- TEV Study of Greenfield Five Star Hotel Project located at Gandhinagar for the purpose of Fund Raising.
- Valuation of Specified Tangible Fixed Asset (Land, Buildings including Civil Infrastructure and Plant & Machinery) and Technical Due Diligence (Assessment of Energy Consumption/Yield, Consumption Norms of Raw Material, Capex Requirement etc.) of 07 Container Glass Manufacturing Units across India of Hindustan National Glass& Industries Ltd.
- TEV Study of one of the largest Company in the area of Irrigation and Agriculture Solutions in USA for Exim Bank and Canara Bank.
- Feasibility Study for LNG Terminal at Jafrabad Gujarat (Project consists of feasibility study for 5 MMTPA floating storage and regasification unit (FSRU) with the requisite gas evacuation facilities and marine infrastructure at Jafrabad) for Project Finance.
- Viability Study of one of the India's largest Sugar Mill for the purpose of Loan Restructuring by Consortium of Lenders.
- Viability Study for Textile Manufacturing Company (vertically integrated textile company operating in the man-made textiles that manufactures and sale wide range of Polyester Chips, Polyester Filament Yarn, Preparatory Yarns, Woven (grey) Fabric as well as Dyed and Printed Sarees and Dress Materials).
- Valuation of NPA portfolio of Religare on behalf of Assets Care & Reconstruction Enterprise Limited ("ACRE") for the purpose of Acquisition .
- Feasibility Study of Resolution Plant in accordance with the Insolvency and Bankruptcy Code, 2016 (IBC) for Castex Technologies Limited (company undergoing CIRP).
- Technical Due Diligence of Amanta Healthcare Ltd. The product range of Company includes Formulations, Fluid Therapy, Ophthalmics, Respiratory Solutions, Medical Device (CE Mark), Diluents and Injections.

Key Impact Areas and Soft Skills



Language Capability

Gujarati	:	Mother tongue
English	:	Spoken – fluent; written – fluent; reading – fluent
Hindi	:	Spoken – fluent; written – fair; reading – fair

International Experience

- USA
- Belgium
- UAE
- Bahrain
- China
- Indonesia
- Bangladesh

Career Aspirations

To be part of progressive, sustainable and ethical organization within my chosen field that will challenge me and allow me to use my education, skills and past experiences of Valuation & Advisory services in a way that is mutually beneficial to both myself and my employer and allow for future growth and advancement.

Personal Information

Date of Birth : 17th December 1986
Nationality : Indian
Marital status : Married
Mother tongue : Gujarati
Hobbies : Reading, Travelling, Volleyball, Cricket
Resi. Address : A-603 Yash Pinnacle, Near Anjali Cross Road, Paldi, Ahmedabad – 380007 Gujarat

References

Available on Request